

VillageMD announces new leader for statewide expansion of primary care physician network

October 4, 2017

LOUISVILLE, Ky. (Oct. 4, 2017) – VillageMD, a national provider of primary care, has announced that Michael Pape, former District Director for Kentucky U.S. Congressman Ed Whitfield, will lead the organization's growth strategies and business development efforts across Kentucky. An expert in creating and operationalizing federal and state public policy, Mr. Pape will help VillageMD's network of physicians seamlessly integrate VillageMD's high-value model of primary care into their current practice so they can successfully transition to the value-based reimbursement environment.

"Michael has dedicated his career to creating and implementing programs that improve the lives of people across Kentucky. He's the best fit to lead VillageMD's mission of making patients healthier and physicians happier," said Andrew Crook, Senior Vice President of Business Development, VillageMD. "We are excited to bring our transformative model of care to Kentucky providers so that they can work smarter, and for the first time be rewarded for doing so."



Mr. Pape and the rest of the VillageMD-Kentucky team will help physicians integrate VillageMD's optimized model of primary care that has proven to improve outcomes, enhance patient and physician satisfaction, and is more affordable. Specifically, VillageMD-Kentucky will leverage VillageMD's data analytics, physician-based care coordination, and on-the-ground support resources, all of which have demonstrated significantly greater clinical improvements at a lower total cost of care. VillageMD's clinical care model also aids its physician partners in providing more personalized attention, education, and support to patients via integrated care teams of health coaches, diabetes educators, pharmacists, and resource coordinators to address patients' medical, emotional and social needs.

VillageMD's high-value model of care is proven to drive results across multiple markets and across all patient populations – commercial, Medicare, Medicare Advantage and Medicaid. Practices that have adopted VillageMD's patient-centric approach have been recognized by the Centers for Medicare and Medicaid Services for high quality and high performance metrics, such as the following: admissions and readmissions rates 20 to 45 percent lower than the community, Medicare costs 20 to 45 percent lower than the community, and commercial costs 15 to 20 percent lower than the community.

VillageMD is a leading national primary care provider supporting physicians moving toward a primary care-led, high-value clinical model. VillageMD delivers data analytics, a physician practice-based care coordination model, leading technology, and on-the-ground support resources to make improvements at the point of care, resulting in high quality clinical outcomes across all markets and all patient populations. VillageMD also provides access to value-based reimbursement contracts that reward physicians for delivering high quality, cost effective care. VillageMD works with physician groups, independent practice associations, and health systems to improve quality, deliver a first-rate patient experience, and lower total medical costs in the communities they serve.