MURRAY STATE UNIVERSITY FOUNDATION, INC.
POLICY

SUBJECT: Valuation of Gifts of Stock and Other Securities

DATE: October 2, 1998

PURPOSE

Because it is frequently more advantageous for donors to make a gift of stock rather than a gift of cash, Murray State University Foundation, Inc. (Foundation) welcomes such gifts. In order to ensure that these gifts are correctly valued for record-keeping and acknowledgment purposes, the following policy is established:

POLICY

The donor can transfer gifts of stock to the MSU Foundation in one of three ways:

1. Electronic Transfer of Stock

   This presents the most secure and expedient delivery of a gift of stock. The Foundation currently has an account with the investment firm listed below, but we are not limited to this firm. (The University will establish an account with the firm of the donor’s choosing.)

   Company Name: J.J.B. Hilliard, W.L. Lyons, Inc.
   Contact: Hal N. Sullivan
   Physical Address: 2929 Broadway
                   Paducah, KY 42002
   Mailing Address: PO Box 9500, Paducah, KY 42002
   Telephone: 800-267-6373
   Electronic Address: DTC # 768
                      Account # 6130-3135-MR01
                      Account Name: Murray State University Foundation, Inc.
2. **Transferring Stock by Mail**

To safely transfer a gift of stock by mail, the following two steps should be taken:

1. The donor should mail the stock certificate(s) via registered or overnight mail, as is, without endorsement to: MSU Office of Development, 200 Heritage Hall, Murray, KY 42071. The donor should be instructed to include a letter which states that he or she is transferring the stock to the Foundation; and

2. The donor should execute the endorsement on a “stock power” transfer form. The donor should then mail, in a separate envelope from the stock certificate(s), one “stock power” transfer for each stock certificate to: MSU Office of Development, 200 Heritage Hall, Murray, KY 42071.

Whichever option the donor chooses, he or she should also be instructed to alert the Director of Development at (270) 809-3001 or the President of the Foundation at (270) 809-6911 who will assure the transfer is facilitated and properly recorded and acknowledged.

Note: Donors who are interested in donating stock which has depreciated in value since it was purchased, should be advised that it may be better to sell the stock and then give the cash proceeds to the Foundation. This way the donor may be able to claim tax benefits for the capital loss as well as the charitable gift.

3. **Delivering in Person**

To donate stock and other securities in person, the donor should deliver the gift to the Director of Development in the MSU Office of Development, 200 Heritage Hall, Murray, KY 42071.

**Determining Value of Stock:**

Stock and other securities received by mail will be recorded at the fair market value (average price) on the date of the postmark.

Stock and other securities delivered in person will be recorded at the fair market value (average price) on the date of delivery to the MSU Office of Development.

Stock and other securities received by electronic transfer will be recorded at fair market value on date of receipt by the investment firm. If the firm already holds the stock in your account, then the date of receipt by the firm of instructions governs.

If market values are not available for the date of postmark or delivery, the value on the nearest date before postmark or delivery will be used.
Closely held stock which is donated to the Foundation will be recorded at the appraised value of the company’s stock and in accordance with all regulations of the Internal Revenue Service.